

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 23667 292244Z  
ACTION COM-04

INFO OCT-01 NEA-07 ADS-00 EB-08 CCO-00 PASO-00 /020 W  
-----114074 292336Z /65

R 281118Z DEC 79  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 5076

UNCLAS NEW DELHI 23667

E.O. 12065: N/A  
TAGS: BGEN IN  
SUBJECT: COMMERCIAL TELEGRAM

TO: MR. H. WALTER WAPLE  
GENERAL ELECTRIC COMPANY  
INTERNATIONAL SALES DIVISION  
570 LEXINGTON AVENUE  
NEW YORK, NY.

VIPIN KHANNA, PRESIDENT OF DSS INDUSTRIES PVT. LTD., HAS  
ASKED THAT I TRANSMIT TO YOU THE FOLLOWING MESSAGE:

QTE: I WAS PERSONALLY HOPING TO MEET YOU AND REGRET HAVING  
MISSED THE OPPORTUNITY DUE YOUR BUSY SCHEDULE. WE ARE MOST  
ANXIOUS TO WORK FOR YOUR ORGANIZATION AND WILLING DROP ALL  
COMPETITORS NOW REPRESENTED SINCE FEEL WE HAVE EXCELLENT  
OPPORTUNITY PROMOTE SALE THIRTY-FOUR 700HP DIESEL ELECTRIC  
SHUNTING LOCOS REQUIRED BY SAIL. OTHER MAJOR SPECIFICATIONS  
FOLLOW:

MAX SPEED 25 TO 30 KMPH  
CENTRAL ENGINE TWIN CABIN  
CAPACITY FOR MULTIPLE OPERATION  
25,000 KG STARTING TRACTIVE EFFORT

CLEARANCE ABOVE RAIL LEVEL MIN 300 MM.  
ANY INDIGENOUS SUB-ASSEMBLIES SUCH AS CUMMINS ENGINE  
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ADDITIONAL CRITERION.

WITH OUR EXCELLENT CONTACTS AT ALL LEVELS, PARTICULARLY  
WITH PURCHASING COMMITTEE AND SAIL FEEL CONFIDENT  
OF KEEPING FOREIGN COMPETITORS OUT AND ENSURING SUCCESS.

ONE TOP EXECUTIVE PRESENTLY SERVING SAIL JOINING

DSS IN JANUARY WHICH WILL GIVE FURTHER STRENGTH OUR  
ABILITY TO PROMOTE YOUR INTERESTS.

WOULD BE GRATEFUL YOUR IMMEDIATE CONSIDERATION AS  
TENDER SPECIFICATIONS WILL BE FINALIZED BY MID-JANUARY  
AND TIME, THEREFORE, OF ESSENCE. REGARDS, VIPIN KHANNA,  
PRESIDENT, DSSI. END QTE.

DSS INDUSTRIES IS WELL AND FAVORABLY KNOWN TO EMBASSY  
OVER MANY YEARS AS A RELIABLE AND DYNAMIC SALES  
ORGANIZATION WITH GOOD CONTACTS AMONG BOTH OFFICIALS OF  
GOI AND BUSINESS ORGANIZATIONS.

EDWARD W.M. BRYANT COMMERCIAL COUNSELOR  
AMERICAN EMBASSY, NEW DELHI.  
GOHEEN

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 dec 1979  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1979NEWDE23667  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D800002-0252  
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**From:** NEW DELHI  
**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Office:** ACTION COM  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21 apr 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 467392  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMMERCIAL TELEGRAM TO: MR. H. WALTER WAPLE GENERAL ELECTRIC COMPANY  
**TAGS:** BGEN, IN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/84803712-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014